CASGRAIN

Specialized in fixed income securities, Casgrain & Company Limited is the largest Canadian non-bank-owned investment dealer. Casgrain, founded in 1947, operates in the North American financial markets.

Casgrain & Company Limited is an equal opportunity employer.
We are committed to attracting, hiring, and retaining talented and motivated individuals.

Position: INSTITUTIONAL SALES / MONEY MARKET & BONDS
Location: Montreal (downtown)
Hours: 7:30 AM – 5:00 PM – full-time, permanent

DUTIES AND RESPONSIBILITIES

This position is ideally suited for motivated individuals who wish to be exposed to multiple facets of the fixed income market. You will be interacting with Canadian and foreign institutional investors in the fixed income market by providing sales coverage, generating, recommending, and executing transaction ideas as well as contributing daily market commentary. You will also be required to seek out and develop new business opportunities. As well, you will be training to work on the "stripping" of Canadian dollar securities, making markets on such securities and contacting institutional clients to transit in these securities across Canada and on the USA.

SKILLS & QUALIFICATIONS

o   Undergraduate degree in Mathematics, Computer Science or Business, CFA;
o   Knowledgeable in computer software and quantitative mathematics;
o   Interest in applying artificial intelligence measures to the bond market;
o   A strong knowledge and acute interest in financial markets;
o   Dynamic and energetic personality with excellent communication skills;
o   Strong entrepreneurial skills and previous sales experience;
o   Experience in selling financial instruments is an asset;
o   Strategic and analytical inclinations;
o   Excellent knowledge of French and English, both oral and written;
o   Previous investment experience and/or ability to gamble and take risks.

Kindly submit your resume to carriere@casgrain.ca